

THRESHOLD COLLEGIATE

PRINCIPLES OF COMMERCE

1. Define Business & Commerce, Trade, Profession.
2. Discuss the problem faced in starting a new business.
3. State its scope or Auxiliaries to trade.
4. State office and explain its importance.
5. What are different time saving devices.
6. State the characteristics of good filling system.
7. What different types of Filling System are; which one is more suitable?
8. Describe the sole proprietorship. Discuss its merits and demerits.
9. Define Partnership. Discuss its advantages and disadvantages.
10. Define Joint Stock Company. Discuss its advantages & disadvantages.
11. Discuss Memorandum & Articles of Association.
12. Discuss the clauses of Memorandum of Association.
13. How Joint Stock Company is incorporated?
14. How Partnership is dissolved?
15. Define Right and Duties of Partners.
16. Define Business Finance.
17. Explain the importance & sources of Business Finance.
18. Discuss the procedure followed in exporting goods to a Foreign Country.
19. Discuss the procedure followed in importing goods to a Foreign Country.

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20. List the document used in import trade.

21. Describe the various parts of business letters with the help of a sketch.

22. Describe the different types of a business letter.

23. Describe the qualities of a good business letter.

ECONOMICS

Section A (Micro Economics)

1. State and explain the salient features of the definitions of economics given by Prof. Robinsons.

2. State and Explain the salient features of the definitions given by Alfred Marshall.

3. Write down the practical importance of the study of Economics.

4. Write a note on the nature and scope of economics.

5. What do you understand by deductive and inductive methods in economic analysis?

6. State whether economics is an art or science.

7. State the law and demand of supply with the help of schedules and diagrams.

8. State the laws of returns and explain the law of diminishing return with the help of a schedule and a diagram.

9. Explain the law of diminishing utility with help of schedule & diagram also state the assumptions of the law.

10. What is meant by factors of production? Explain the relative importance of the factors of production.

11. Explain the Marginal Production Theory.

12. Explain Elasticity of Demand and its types. What different methods are used to calculate it.

13. Explain the characteristics of Perfect Competition.

14. Explain with the help of diagram the equilibrium of a firm under perfect competition.

15. Explain with the help of diagram the equilibrium of a firm under the monopolistic competition.

16. Differentiate between perfect and monopolistic competition.

SECTION B (MACRO ECONOMICS)

1. Discuss different concepts of National Income also different method of measuring the national income.

2. Explain the advantages of the study of National Income.

3. Differentiate between Balance of Trade and Balance of Payment.

4. What are the causes of disequilibrium in the balance of payment?

5. Differentiate between domestic and international trade.

6. Write down the advantages and disadvantages of international trade.

7. Define Money and explain Quantity Theory of Money.

8. What are the functions of money and what are advantages and disadvantages of Paper Money.

9. Differentiate between Private and Public Finance.

10. Explain the Canons of Taxation and what are the advantages and disadvantages of direct and indirect tax.

11. Shorte Note:

(i) Inflation (ii) Business Cycle (iii) Zakat (iv) Barter System

ENGLISH

1. IMPORTANT CHARACTERS:

- a) Albert
- b) Countess of Morcerf
- c) Mrs. Meldon
- d) Count of Monte Cristo
- e) Prof. Henry Corrie

2. IMPORTANT STORIES:

- a) Greed is curse
- b) Try, Try again
- c) Honesty is the best policy
- d) God help those who help themselves
- e) Slow and steady wins the race
- f) Tit for tat
- g) All that glitters is not gold

3. IMPORTANT ESSAYS:

- a) An exiting Cricket Match/Asia Cup 2012
- b) My Aim in Life
- c) Blessings of Science
- d) Transport Problem of Karachi
- e) Importance of Commerce Education
- g) An Unforgettable Event
- f) Pakistan - England Series
- h) Power Breakdown

BUSINESS MATHEMATICS

1. MATRICES

2007 Q#8 2008 Q # 7 2009 Q#2(viii)

2008 Q#8(a) 2011(P) Q#2(vi)

2. CO-ORDINATE GEOMETRY

2007 Q#5 2009 Q#2(v) 2011(R) Q#2(v)

3. EQUATIONS:

2007 Q#6 2008 Q#5(a) 2009 Q#2(vi) 2010 Q#4 2011(R) Q#3

4. BINARY NO:

2007 Q#7 2008 Q#6 2010 Q#2(v) 2011(P) Q#2(iv)

5. INTEREST:

2007 Q#4 2008 Q#3(b) 2009 Q#2(ii) 2009 Q#3 2010 Q#2(vi)

6. RATIO & PROPORTION:

2011(R) (ii) & (iii) 2009 Q#2(i) 2008 Q#2(b)

2008 Q#2(a) 2007 Q#2(a) 2007 Q#3(a)

7. PERCENTAGE:

2008 Q#3(a) 2010 Q#3 2011(P) Q#2(iii) 2011(R) Q#2(i)

ACCOUNTING

1. GENERAL JOURNAL:

1996 Q#3 1997 Q#3 2002(R) Q#2
 2004 Q#1 2005 Q#2

2. CASH BOOK:

1993 Q#2 1997 Q#2 2003(R) Q#2
 1996 Q#2 2000 Q#2

3. SPECIAL JOURNAL:

1999 Q#6 2000 Q#8 2002(R) Q#6
 1995 Q#3 1997 Q#5 1992 Q#7

4. BANK RECONCILIATION STATEMENT:

2003(P) Q#4 2003(R) Q#5 2004 Q#3 2006 Q#4 2008 Q#6
 2010 Q#6 2011(P) Q#2 2011(P) Q#3 2011(R) Q#2

5. FINANCIAL STATEMENT:

1997 Q#8 1999 Q#5 1998 Q#7 1996 Q#6
 1993 Q#4 1994 Q#4 2010 Q#8